

# EzIMC™: A Solution Offering an Advantage for Industrial Machinery & Components

EzIMC™

## Solution Offering:

Today's business climate presents a host of challenges. To manage your company's growth and sustainability, you need to ship differentiated products and services cost-effectively, focusing on innovation and economies of scale. By integrating and streamlining business processes, industrial manufacturers can achieve the operational efficiencies they need to sustain growth in a volatile market.

Competition is intensifying and technological changes are accelerating. Answerthink's EzIMC solution enables small and mid-sized service companies meet their fundamental business and IT challenges. This solution is a completely defined, documented and ready-to-run ERP solution built on SAP Best Practices and Answerthink's expertise in IMC companies. Once business data is transferred and users are trained, a IMC company may commence operation. The implementation approach is based on the ASAP Focus Methodology, developed specifically for mid-market customers.

EzIMC™ supports the entire business value chain from design to service including:

- Collaborative product life cycle management;
- Order-to-cash management;
- Supply chain planning and execution;
- Engineer-to-order, make-to-order, and/or make-to-stock production strategies;
- Procure-to-pay processes; and
- Financial management to include accounting and controlling.

## EzIMC™

EzIMC for the Industrial Machinery and Components industry paired with the consulting services from a qualified implementer such as Answerthink, can give you a fully configured enterprise class ERP solution within as little as 14 weeks, depending on your circumstances. Based on SAP ERP and SAP Best Practice offerings, this packaged solution is designed to allow a rapid implementation as a defined price. That means increased ability to meet market demands and compete effectively without straining your budget or risking your business.

## A Single Platform for Greater Business Flexibility

Answerthink uses SAP IMC for Service Provider process flows, configuration guides and proven implementation tools. For the EzIMC Solution, the delivered functionality has

been validated against the Hackett best Practices resulting in a product that ensures the use of best practices. Not other business or technology consultancy can match is intellectual capital. Simply put, we can define world-class performance more clearly and help clients achieve it more effectively than anyone else.

Through the EzIMC Solution, Answerthink enables this market industry to align with changing market dynamics, delivering client value through the project life cycle, while taking advantage of lower labor costs available in the workplace an executing delivering model.

## EzIMC Key Business Systems Requirements:

- Make-to-Order - Make-to-Stock - Assemble-to-Order
- Product Configuration
- Engineering Change Management
- R&D Collaboration
- Support for Selling Packaged Solutions
- After Sales - Service Management
- Scalable and open technical landscape that enables integration with technology tools

*EzIMC Provider solution is an affordable option for organizations seeking a world-class solution tailored for their industry and a fast implementation at a defined price. This preconfigured solution can be deployed in 14 weeks or less by Answerthink.*

For more details on how SAP & Answerthink can offer your company the Advantage:

Visit [www.answerthink.com](http://www.answerthink.com) or for more information contact: [sapinfo@answerthink.com](mailto:sapinfo@answerthink.com)



2012  
North America  
Partner of the Year

