It uses standard templates and processes developed and tuned over many similar migrations to maximise speed and efficiency, and cut through technical complexity.

It decouples the repeatable technical conversion elements of the migration and enables them to be performed wherever in the world offers the best cost and turnaround time for the client.

WHAT MAKES A GOOD CONVERSION FACTORY NETWORK?

- A Conversion Factory Network must be able to deliver consistent, quality software conversions remotely, to predictable, optimised timescales and costs.
- It needs to be agile, efficient and well structured. This means baking experience into its delivery approach.
- As the Conversion Factory gains experience by repeating the same conversions on different upgrades, it speeds up and offers increasingly predictable processes and outcomes.
- This means that a Conversion Factory based approach can offer fixed and highly competitive pricing and turnaround times.
- Access to a global framework of Conversion Factories is a key differentiator for a Packaged Conversion provider.
- The provider can draw on this global set of resources to assure delivery meets customer needs; work can be offshored to the lowest cost location, and sharing expertise and experience increases each individual factory’s delivery capability.

CONVERSION FACTORIES NETWORK DELIVER ASSURED SOFTWARE CONVERSION AT BEST COST AND PACE

- A Conversion Factory delivers the converted software components needed for the technical element of a migration.