

QUICK FACTS

Location:	Philadelphia, PA
Industry:	Life Sciences
Products:	Generic Drugs
Revenue:	\$45 million USD
Employees:	175
Solutions:	SAP Business All-in-One with EzLife Sciences
Partner:	Answerthink:

“SAP software helps us compete more effectively by giving us increased flexibility to respond quickly to market opportunities, provide value-added services to our customers and change course where necessary.”

Arthur Bedrosian President
Lannett Company



LANNETT

Building a Platform for Growth

Key Challenges

- Inability to manage growth due to lack of adequate IT support
- Price pressures
- Lack of transparent information and process control
- Customer demand for value-added services
- Increased regulatory compliance requirements

Objectives

- An integrated system that provides capabilities and controls that the pharmaceutical industry demands
- Sarbanes-Oxley compliance
- A validated system
- Ability to offer customers value-added services, such as vendor management inventory.

Implementation Highlights

- Implemented solution on time and within budget.
- Successful go-live during year-end audit
- Used SAP business process procedures to facilitate end-user training and implementation best practices.

Why SAP

- Functionality
- Growth capability
- Compliance
- Best practices methodology

Benefits

- Provided solid platform for growth
- Faster reporting times
- Reduced cost of compliance through operational efficiencies
- Greater quality assurance and forecasting accuracy.

About Answerthink

Answerthink is a Hackett Group company and certified SAP Platinum Partner consistently recognized by SAP for outstanding service. We have helped hundreds of growing companies make the move to SAP, and we bring this cumulative experience and knowledge to each new project.