

QUICK FACTS

Location:	North Haven, CT
Industry:	Professional Services
Products:	Design/Install AV Solutions
Revenue:	\$150 million USD
Employees:	500
Web Site:	www.hbcommunications.com
Solutions:	SAP Solutions and Services: mySAP Business Suite, SAP Best Practices
Partner:	Answerthink:

With the increase in global communications the need to communicate effectively has never been greater. Video conferencing technologies (VC) offer a medium for communication with clients without travel downtime and expenses.

HB Communications Selects mySAP[®] Business Suite Implementation

Challenges and Opportunities

- Replace existing, antiquated systems
- Throughput lag from one process to the next
- Visibility to materials through out fabrication
- Many disparate solutions to operation and maintain

Objectives

- Business processes to address: PS, MM, FI/CO, CS, SD, portals
- Update system to match industry best practices
- Increase process efficiencies
- Increase project visibility

Implementation Highlights

- 200 users at two locations
- Employee Self-Service (ESS) for time & expenses
- SAPO portals for aftermarket service requests

Why SAP

- More project centric functionality than Oracle
- Fixed Bid –Fixed Scope

Benefits

- World-class industry functionality
- Material visibility
- Single integrated solution decreasing TCO
- System support for future business segments

About Answerthink

Answerthink is a Hackett Group company and certified SAP Platinum Partner consistently recognized by SAP for outstanding service. We have helped hundreds of growing companies make the move to SAP, and we bring this cumulative experience and knowledge to each new project.