

## QUICK FACTS

Location:	Danvers, MA
Industry:	Life Sciences-Medical Device
Products:	Circulatory Care from Lab to Surgery
Revenue:	\$85 million USD
Employees:	350+
Web Site:	www.abiomed.com
Solutions:	AP Business All-in-One with EzMed Sciences <sup>TM</sup>
Partner:	Answerthink:

“ We now have the right business management software in place to support Abiomed’s strategy to be a global leader in circulatory care. SAP and Answerthink have provided us with a system that will scale with our business as it grows, enhance supply chain management, enable business decision support tools and analysis, and incorporate the deployment of industry best practices.”

Sharon Kaiser, CIO  
Abiomed Inc

# ABIOMED

## Empowering Growth & Expansion with SAP ALLIN-ONE

### Key Challenges

- No support for existing systems by vendors.
- Excessive mutual compliance efforts
- Growing requirements for added visibility into manufacturing operations
- Lack of visibility into manufacturing

### Objectives

- Replace multiple home grown and proprietary systems with a single-solution IT landscape
- Implement a scalable solution to support growth
- Gain critical analysis and reporting functions
- Support existing process with best practices
- Simplification of business processes

### Implementation Highlights

- Guided by governance and steering committee
- Stayed true to ASAP methodology and road map.
- Strong control and compliance functionality
- Comprehensive global support for Abiomed’s strategic high growth objectives and global supply chain

### Why SAP

- The best integrated solution that can be used anytime and anywhere, across our global enterprise
- Preconfigured solution driven by ASAP, - SAP’s powerful implementation methodology
- Broader solution coverage than Microsoft, Oracle and all other evaluated solutions

### **Benefits**

- Improved visibility into manufacturing operations, inventory turns, and scrap supplies
- Reduced time to complete financial close by approximately 75%
- Reduced time and expense payment processing by approximately 90%
- Reduced number of applications by 35
- Reduced inventory levels by 53%

### **About Answerthink**

Answerthink is a Hackett Group company and certified SAP Platinum Partner consistently recognized by SAP for outstanding service. We have helped hundreds of growing companies make the move to SAP, and we bring this cumulative experience and knowledge to each new project.