

ZS Pharmaceuticals

Empowering Growth & Expansion with SAP All-In-One



QUICK FACTS

ZS Pharmaceuticals, Inc.

- Location: Coppell, TX
- Industry: Life Sciences
- Products: Pharmaceuticals
- Revenue: \$50M
- Employees: 100
- Web Site: www.zspharma.cm
- SAP: SAP Business All-in-One with EzPharma
- Partner: Answerthink

ZS Pharma, founded in 2008, is a publicly traded biopharmaceutical company dedicated to challenging the status quo in disease states where therapeutic options have been limited. ZS is currently focused on using their proprietary ion-trap technology to develop new treatments that are focused on addressing unmet needs in the medical community.

Key Challenges

- Implementing & Validating an SAP footprint in 3 months
- Limited ZS Pharma resources
- Concurrent critical business initiatives requiring resources and capital

Objectives

- Provide systems & tools to provide the functionality for commercialization
- Implement standard processes / procedures across the organization.
- Provide users a more integrated view of ongoing business activities.
- Provide a validated, SOX compliant solution in a defined timeframe.

Implementation Highlights

- “Fast Start” Finance and Purchasing implementation in 11 weeks
- Project scope included SAP FI/CO, Purchasing
- Established foundation for full OTC, Inventory and production
- Strong Project Sponsorship.
- On Time and On Budget

Why SAP

- Ability to tailor the solution to grow and change business needs
- Proven robust functionality of EzLife Sciences
- Single view of core business functions
- Mid-market offering was affordable

Benefits

- Solid foundation for future initiatives which will improve operational effectiveness and control.
- Standardized business processes across the organization.
- SAP Infrastructure Hosting
- SAP Application Managed Services

