

# M. Tucker Co.

## SAP ERP All-in-One EzDistribution from Answerthink



### QUICK FACTS

#### M. Tucker Co.

- Location: Paterson, NJ
- Industry: Wholesale Distribution
- Products: Products for food service industry
- Revenue: \$70 million
- Employees: 100 employees
- Web Site: [www.mtucker.com](http://www.mtucker.com)
- SAP Solutions and Services: SAP ERP®, EZDistribution All-in-One from Answerthink™
- Partner: Answerthink

“My first assessment was that we were not an SAP company, but I spoke with several SAP customers and they were very happy – users liked it. We saw that an SAP solution could work in a small company”

Jim Bopp, CFO  
M. Tucker Co

### Challenges and Opportunities

- Outdated and rudimentary software in use with no integration between applications and no automation.
- Manual processes, leading to many operational errors
- Significant challenges in processing and tracking non-stock items and united (bill and hold) inventory items.
- Inability to scale legacy systems for acquisitions or for planned organic growth.

### Objectives

- Support the needs of business
- Build systems and an information driven culture that enable change and growth
- Improve operational efficiency
- Enable real-time insight into the business and better decision-making through better information
- Improve systems flexibility to integrate new businesses and acquisitions

### Why SAP

- Reduction in potential risk resulting from disparate systems acquired in future mergers and acquisitions
- Integral solution to support all departments and to grow with new business requirements
- Support structure to keep total cost of ownership low
- Industry specific experience and functionality
- Large portfolio of SAP resources

### Benefits

- Better inventory control
- Improved customer service
- Greater functionality in IT systems without increasing IT staff (2 people before and after SAP deployment)
- Low total cost of ownership (TCO)
- Meet current and future requirements

### Implementation Highlights

- Technology upgrade and ERP implementation completed in 8 months

