

LANNETT

Building a Platform for Growth



QUICK FACTS

Lannett Company

- Location: Philadelphia, PA
- Industry: Life Sciences
- Products: Generic Drugs
- Revenue: \$45 million USD
- Employees: 175
- Solutions: SAP Business All-in-One with EzLife Sciences™
- Partner: Answerthink:

“SAP software helps us compete more effectively by giving us increased flexibility to respond quickly to market opportunities, provide value-added services to our customers and change course where necessary.”

Arthur Bedrosian
President
Lannett Company

Key Challenges

- Inability to manage growth due to lack of adequate IT support
- Price pressures
- Lack of transparent information and process control
- Customer demand for value-added services
- Increased regulatory compliance requirements

Objectives

- An integrated system that provides capabilities and controls that the pharmaceutical industry demands
- Sarbanes-Oxley compliance
- A validated system
- Ability to offer customers value-added services, such as vendor management inventory.

Implementation Highlights

- Implemented solution on time and within budget.
- Successful go-live during year-end audit
- Used SAP business process procedures to facilitate end-user training and implementation best practices.

Why SAP

- Functionality
- Growth capability
- Compliance
- Best practices methodology

Benefits

- Provided solid platform for growth
- Faster reporting times
- Reduced cost of compliance through operational efficiencies
- Greater quality assurance and forecasting accuracy.

