

# Joerns Healthcare – SAP ERP All-in-One EZMed from Answerthink



## QUICK FACTS

### Joerns Healthcare

- Location: Stevens Point, Wisconsin
- Industry: Medical Devices/Healthcare
- Products and Services: Bed systems, furnishing, patient handling, wound management, service & solutions
- Revenue: \$150 million
- Employees: 550 employees
- Web Site: www.joerns.com
- SAP Solutions and Services: SAP ERP®, EZMed All-in-One from Answerthink™
- Partner: Answerthink

**“We did not think any other ERP solution provider could have been our strategic growth partner in this dynamic and uncertain environment.”**

**Partha Biswas**  
VP and CIO  
Joerns Healthcare

## Challenges and Opportunities

- Legacy solutions no longer supporting business needs
- Lack of business integration.
- Disconnected global enterprise
- Lack of visibility into consistent data across the enterprise
- Competitive business landscape
- Rapid growth

## Objectives

- Move to a single enterprise platform
- Support the needs of business
- Build systems and an information driven culture that enable change and growth
- Improve operational efficiency
- Enable real-time insight into the business and better decision-making through better information
- Improve systems flexibility to integrate new businesses and acquisitions

## Why SAP

- Single complete solution
- Clarity of platform/product direction
- Competitive evaluation vs. Oracle and Infor
- SAP industry focus on Medical Device
- Industry/solution references
- Strength of the SAP Partner network

## Benefits

- Quick implementation
- Cost effective solutions
- Global visibility of information
- Low total cost of ownership (TCO)
- Meet current and future requirements

## Implementation Highlights

- Implementation Plan is for 4 months
- Complete replacement of Oracle systems

