

EzServices Provider™: A Solution offering an Advantage

A solution offering a competitive advantage in a complex business environment

EzServices Provider™

Solution Offering an Advantage

Today's business climate presents a host of challenges. Competition is intensifying and technological changes are accelerating. The industry is being saturated with offshore firms offering low labor costs, leading IT manufacturers entering the professional services arena and consulting firms entering everywhere enabling clients far more options at dramatically lowers costs.

The business model of the past in which professional services firms charged tradition rates and benefit from generous service margins no longer exists. In this industry you need to differentiate yourself in a market that encompasses longer sales cycles, shorter projects, higher sales cost and clients unsure of what to do.

For Professional Services firms it is imperative to address the following:

- Increasingly Sophisticated Clients
- Intense Competition
- Market Globalization
- Evolving Technology Architecture
- Emergence of Modularization

EzServices Provider™

SAP can help. EzServices Provider™ for the Services Provider, paired with the consulting services from a qualified implementer such as Answerthink, can give you a fully configured enterprise-class ERP solution within as little as 14 weeks, depending on your circumstances. Based on SAP ERP and SAP Best Practice offerings, this packaged solution is designed to allow a rapid implementation as a defined price. That means increased ability to meet market demands and compete effectively without straining your budget or risking your business.

A Single Platform for Greater Business Effectiveness and Flexibility

Answerthink uses SAP All-In-One for Service Provider process flows, configuration guides and proven implementation tools. For the EzServices Provider solution, the delivered functionality has been validated against the Hackett Best Practices resulting in a product that ensures the use of best practices. No other business or technology consultancy can match is intellectual capital. Simply put, we can define world-class performance more clearly and help clients achieve it more effectively than anyone else.

Through the EzServices Provider solution, Answerthink enables this industry to align with changing market dynamics, delivering client value through the project life cycle, while taking advantage of lower labor costs available in the workplace an executing deliver model.

EzServices Provider Key Business System Requirements:

- Resource Management
- Skills/Qualification
- Resource Related Billing
- Subcontractor Integration
- Travel/Expense Entry Approval
- Project Tracking
- Project Profitability Reporting
- Pipeline Management / Contracts
- Project Collaboration

EzServices Provider solution is an affordable option for organizations seeking a world-class solution tailored for their industry and a fast implementation at a defined price. This preconfigured solution can be deployed in 14 weeks or less by Answerthink.

For more details on how SAP and Answerthink can help you better meet challenges of your growing business:

Call +1 610 234 5678 or visit www.answerthink.com for more information or inquire by EM to: sapinfo@answerthink.com