

# EzLifeSciences: a family of SAP® All-in-One solutions for the life sciences industries

Fully integrated and pre-configured micro-vertical solutions that come complete with SAP® software, industry best practices, implementation and training

EZLIFE SCIENCES

Operating with unrelenting pressure to reduce time to market, improve the accuracy of cost and product information, increase quality control, ensure compliance and reduce operating overhead, today's life sciences enterprises need regulatory-compliant solutions that integrate and automate best business processes across the enterprise.

## World-Class Performance, Configured for Growing Life Sciences Enterprises

EzLifeSciences solutions are built on the SAP platform and customized for growth-oriented enterprises in the pharmaceuticals, medical device and biotechnology industries. Growing life sciences enterprises can now have all the functionality they need – tailored to their business – in as little as 3 months: industry best practices, simplified implementation, documentation, user roles, print forms, data conversion and training material.

The micro-industry-specific functionality of EzLifeSciences solutions includes DEA-compliant product sales and procurement management; PDMA-compliant sales and samples processing; batch recall and lot genealogy analysis; serial number management; and returns management. EzLifeSciences solutions enable growth by bringing together all parts of an organization. The software and best practices seamlessly connect employees, suppliers, business partners, and customers of all sizes in any location. And because they have been built on open standards, EzLifeSciences solutions easily scale as your company grows and adds functionality.

Users of EzLifeSciences solutions are able to bring new products to market quickly and cost-effectively by using processes that streamline new product development and by automating the processes, documentation and verification required for FDA approvals and regulatory compliance. For example, EzLifeSciences solutions enable compliance with the FDA's 21 CFR Part 11 regulations, cGMP processes, and DEA and PDMA requirements by delivering validation documentation, critical controls and digital signatures functionality.

EzLifeSciences solutions are fully certified through our relationship with Arbour Group LLC.

## Industry Best Practices For Pharmaceuticals, Medical Products Or Biotechnology

While there are some commonalities across segments of the life sciences industries, there are substantial differences, too. We've developed a family of EzLifeSciences solutions that are robust yet rapidly deployable:

### Key Benefits

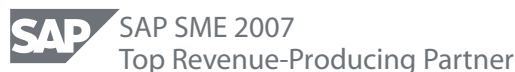
- **Cost savings** – EzLifeSciences solutions include implementation services and training at a very low, fixed cost.
- **Built-in, end-to-end integration** – Everything is provided in one preconfigured solution, complete with documentation, validation material and compliance controls.
- **Industry-specific expertise** – EzLifeSciences solutions feature hundreds of business processes that support functions unique to the competitive and cost-constrained life sciences industry.
- **Rapid, cost-effective deployment** – Answerthink's unique streamlined best-practice-based approach cuts implementation time.
- **Ensured scalability** – EzLifeSciences solutions eliminate costly and time-consuming migration in the future by maintaining open standards compatibility, providing you with a solution that grows with your business.
- **Proven SAP reliability and support** – The EzLifeSciences foundation is based on SAP's 30-plus years of enterprise application experience. And Answerthink's unique Best Practices Implementation methodology ensures maximum return on your investment.
- **Streamlined software validation templates and tools, including:** validation master plan, user requirements spec, traceability matrix, test scripts and summary report

**EzPharma:** Ideal for enterprises that develop, manufacture and/or distribute pharmaceuticals, medicinals, botanicals, nutraceuticals, diagnostic substances and drug delivery systems.

**EzMed:** Tailored for enterprises that manufacture and distribute medical and surgical supplies, instruments and devices.

**EzBio:** Customized for the needs of growing enterprises engaged in researching and bringing to market new biological substances and biotechnologies.

Answerthink's proven life sciences experience and best practices expertise along with its extensive knowledge of SAP have resulted in a family of exceptional, out-of-the-box solutions that are flexible enough to accommodate the uniqueness of each company. With EzLifeSciences solutions, Answerthink offers world-class performance more affordably and helps life sciences enterprises achieve it more effectively than anyone else.



## The Answerthink Advantage

Midsized enterprises have different needs than the Fortune 500. Answerthink specializes in providing low-cost, on-time delivery and implementation of SAP solutions and excels at helping smaller enterprises get the highest return from the industry and process functionality of SAP applications. In fact, Answerthink has helped hundreds of growing enterprises make the move to SAP solutions.

A certified SAP Gold Channel Partner and Services Partner, Answerthink has consistently been recognized by SAP for the outstanding level of service its team of experienced SAP consultants provide — service that begins during package selection and continues through post-sales support. Answerthink's experienced teams of SAP experts possess a unique combination of life sciences experience, strong business knowledge, and SAP solutions experience. Their many years of experience in the life sciences industries provides a deep understanding of the relationships and functionalities of today's complex life sciences and pharmaceutical markets and how technology can be applied to drive improved performance in nearly all areas of operations.

## Answerthink and Arbour Group

SAP and other commercial software solutions used by enterprises in the Life Sciences industries are governed by U.S. regulations including GMP, GLP, and 21 CFR Part 11, and other requirements including GAMP, MHRA and TGA. To ensure regulatory compliance and reduce business risk, commercial business applications need to be stringently validated. Failure to comply can lead to regulatory roadblocks and a costly loss of business.

Arbour Group LLC is a leading global provider of regulatory products and services for computer systems and medical devices in the Life Sciences industries. Arbour Group and Answerthink have teamed to combine Arbour's compliance expertise with Answerthink's pre-configured EzLifeSciences solutions. The resulting compliance solution uniquely maps to the Answerthink/SAP solutions in order to ensure FDA compliance during our accelerated implementation process. Packaged validation protocols are included to help clients ensure that key SAP components are functional and in compliance with applicable regulations. As a result, the potential for business risk and disruption is minimized, implementation projects are shortened, and validation is no longer on the critical path.

## Answerthink – Enabling World-Class Performance

Answerthink, an SAP GOLD channel partner, is a technology leader enabling enterprises to achieve world-class business performance. As an end-to-end SAP reseller/service provider, Answerthink resells, implements, supports, upgrades and remotely manages SAP applications throughout all industries. By leveraging the comprehensive database of The Hackett Group, Answerthink's business and technology solutions help clients significantly improve performance and maximize returns on technology investments. Founded in 1997, Answerthink has offices in the US, Europe and Asia. Additional information: [www.answerthink.com](http://www.answerthink.com) or [sapinfo@answerthink.com](mailto:sapinfo@answerthink.com).

## Reduce Risk Through Best Practices and Pre-built Processes

The EzLifeSciences solutions can be further extended with these powerful features:

**Hackett best practices** - The Hackett Group, a business process advisory firm, has developed a fact-based, objective database of benchmark metrics and best practices that provide the basis for Answerthink's application implementation approaches.

**EzCommerce suite** - These pre-built components are seamlessly integrated with SAP software and are made up of pre-built, individually deployable Enterprise JavaBeans (EJB) based business application components that encapsulate various business objects and processes from SAP and legacy information systems. Each of the components addresses a unique business process, transaction or interaction requirement. EzCommerce Suite components include Customer Interaction Management, Catalog Aggregation, Customer Self-service, Supplier Interaction Management, Vendor Self-service, Collaborative Commerce, Business Partner and User Administration, traceability matrix, test scripts and summary report

Answerthink's BPSG capabilities include business applications implementation and design, technology integration, and offshore application maintenance and support.

Answerthink is your ideal partner to select, design, and implement SAP solutions that support Hackett-Certified™ practices.

### Our approach is simple yet powerful:

1. Understand factually the practices of world-class firms
2. Configure solutions that enable these practices
3. Implement quickly

For more details on how SAP and Answerthink can help you better meet challenges of your growing business

**Call +1610 234 5678 or visit [www.answerthink.com](http://www.answerthink.com) for more information.**